

MINI
2012 Model Year
Suggested Retail Price

Effective June 13, 2011

	Cooper Clubman	John Cooper Works Clubman	Cooper S Clubman
U.S. Models			
Base Price U.S.A. Port of Entry*	\$21,200	\$31,400	\$24,900
Base Price Euro Delivery Pick Up	NA	NA	NA
Base Price Diplomatic U.S.A. Port of Entry	NA	NA	NA
Options			
205 STEPTRONIC automatic transmission	\$1,250	NA	\$1,250
226 Sport suspension	\$500	\$500	\$500
258 Run-flat tires	NC	STD	STD
2GA 15" alloy wheels, 5-Star Twin Spoke (15x5.5, 175/65 R16) (Not in combination with 258 or 927 on restricted models)	NC (restr.)	NA	NA
2GB 16" alloy wheels, 4-Hole Circular Spoke (16x6.5, 195/55 R16) (Included in package)	\$750 ZSP	NA	NC
2GC 16" alloy wheels, 6-Star Twin Spoke (16x6.5, 195/55 R16) (In combination with ZSP)	\$750 NC	NA	NC
2GD 17" alloy wheels, conical spoke (17x7.0, 205/45 R17)	NA	NA	\$750
2GE 17" alloy wheels, MINI Yours Soda Twin Blade Spoke (17x7.0, 205/45 R17) (Included in package)	\$1,500 3BZ	\$500	\$1,000 3BZ
2N2 17" alloy wheels, infinite stream spoke (17x7.0, 205/45 17) (In combination with ZSP)	NA	NC	\$750 NC
2RE 17" alloy wheels, web spoke (17x7.0, 205/45 R17) (In combination with ZSP)	NA	NA	\$1,250 \$500
2RS 17" alloy wheels, 5-star pace spoke (17x7.0, 205/45 17) (Included in package)	NA	NA	\$750 ZSP
2RU 17" alloy wheels, black star bullet (17x7.0, 205/45 17) (In combination with 7HM) (Included in package)	\$1,250 NC 7HM	NC	\$750 NC 7HM
2RV Alloy wheels in black (Requires 2P8 on indicated models)	NC	NC (req'd)	NC
2RW 17" alloy wheels, black web spoke (17x7.0, 205/45 17) (In combination with ZSP)	NA	NA	\$1,250 \$500
2XB MINI Yours Sport Leather Steering Wheel (Requires 249 on indicated models)	\$250 (req'd)	\$250	\$250 (req'd)
302 Anti-theft alarm system (Included in package)	\$500 ZPP	\$500 ZPP	\$500 ZPP
313 Power folding mirrors (Included in package)	\$500 ZCW	\$500 ZCW	\$500 ZCW
314 Heated mirrors and washer jets (In combination with 313) (Included in package)	\$100 NC ZCW	\$100 NC ZCW	\$100 NC ZCW
319 Universal garage-door opener	\$250	\$250	\$250
321 C-pillars in body color (Included in package) (Not in combination with 3AN on restricted models) (Requires A59, 850, A62, B22 or B24 on indicated models)	\$100 7HM (restr.) (req'd)	\$100 (restr.) (req'd)	\$100 7HM (restr.) (req'd)
322 Comfort Access keyless entry (Included in package)	\$500 ZPP	\$500 ZPP	\$500 ZPP
325 Rear spoiler (Not in combination with 386 or 7HM on restricted models)	\$250 (restr.)	\$250	\$250 (restr.)
329 Black bonnet stripes (In combination with ZSP) (Included in package) (Requires 383 on indicated models)	\$100 NC ZSP (req'd)	\$100 NC	\$100 NC ZSP (req'd)
345 Chrome line interior (Included in package) (Requires 4AU on indicated models)	\$250 7HL, ZPP (req'd)	\$250 ZPP (req'd)	\$250 7HL, ZPP (req'd)
346 Chrome-line exterior trim (Included in package)	\$250 7HL	\$250	\$250 7HL
381 Roof in body color (Requires 3AB or 405 on indicated models)	NC (req'd)	NC	NC (req'd)
382 Roof and mirror caps in white (Included in package) (Requires 7HM on indicated models)	NC 7HM (req'd)	NA	NC 7HM (req'd)
383 Roof and mirror caps in black (Included in package) (In combination with 7HM) (Not in combination with 3AB, 3AF, 381, 382, 3AN or 3A3 on restricted models)	NC NC (restr.)	NC (restr.)	NC 7HL NC (restr.)
386 Roof rails (Not in combination with 325 on restricted models)	\$250 (restr.)	\$250 (restr.)	\$250 (restr.)
3A2 Black headlight housings (Included in package) (Not in combination with 524 on restricted models) (Requires 522 and 785 on indicated models)	\$100 7HL, 7HM (restr.) (req'd)	\$100 (restr.) (req'd)	\$100 7HL, 7HM (restr.) (req'd)

MINI
2012 Model Year
Suggested Retail Price

Effective June 13, 2011

		Cooper Clubman	John Cooper Works Clubman	Cooper S Clubman
3A3	Chili Red Roof and Mirror Caps (Requires 850, A62, A94, B22 or B24 on indicated models)	NA	NC (req'd)	NA
3A6	MINI Yours Soda Mirror Caps (Included in package)	NC 3BZ	NC	NC 3BZ
3AF	Roof and mirror caps in silver (In combination with 7HL)	NC	NC	NC NC
3AK	Silver bonnet stripes (In combination with ZSP) (Included in package) (Requires 3AF on indicated models)	\$100 NC ZSP (req'd)	\$100 NC (req'd)	\$100 NC ZSP (req'd)
3AN	C-pillars in silver (Not in combination with 383 on restricted models)	NC (restr.)	NC (restr.)	NC (restr.)
3AX	MINI Yours Tattoo, Funky (Not in combination with 3AK, 329, 3AY or 3BA on restricted models)	\$250 (restr.)	NA	\$250 (restr.)
3AY	MINI Yours Tattoo, Glorious (Not in combination with 3AK, 329, A88, 7HL, 3AX or B28 on restricted models)	\$250 (restr.)	\$250 (restr.)	\$250 (restr.)
3AZ	John Cooper Works Bonnet Stripes (Requires 3A3 on indicated models)	NA	\$100 (req'd)	NA
3BA	MINI Yours Tattoo Soda (In combination with 3BZ) (Included in package)	\$250 NC 3BZ	NA	\$250 NC 3BZ
3BY	MINI Yours Side Scuttles (In combination with 3BZ) (Included in package) (Requires 4DC, 4L5, 4L6, 2GE, 2XB, 3A6, 3BA, 3BZ or MINI Yours Leather Upholstery on indicated models)	\$100 NC 3BZ (req'd)	NA	\$100 NC 3BZ (req'd)
403	Dual pane panoramic sunroof	\$1,000	\$1,000	\$1,000
405	Door mirror caps in chrome (In combination with 346)	\$100 NC	\$100 NC	\$100 NC
413	Cargo net	\$250	\$250	\$250
430	Auto-dimming interior and exterior mirrors	\$250	\$250	\$250
431	Auto-dimming rearview mirror (Included in package)	\$250 ZPP	\$250 ZPP	\$250 ZPP
473	Center armrest (In combination with 6FP) (In combination with 7L5) (Included in package)	\$250 \$250 \$250 ZTP	\$250 \$250 \$250 ZTP	\$250 \$250 \$250 ZTP
481	Sport seats (Included in package)	\$250 7HL, ZSP	STD	STD 7HL
494	Heated front seats (Included in package)	\$500 ZCW	\$500 ZCW	\$500 ZCW
4AA	Anthracite headliner (Included in package)	\$250 7HL	STD	\$250 7HL
4AU	Extended Decor Rings (Requires 345, 4BC, 4BD, 4BE, 674 or 4DA on indicated models)	NC (req'd)	STD	STD
4BA	Color Line Rooster Red (In combination with Cloth/Leather Cross Check) (In combination with Gravity Leather) (In combination with Leather/Cloth) (In combination with Lounge Leather) (In combination with Punch Leather)	\$250 NC NC NC NC	\$250 NC NC NC NC	\$250 NC NC NC NC
4BC	Interior surface Fluid Silver (In combination with Cloth/Leather Cross Check) (In combination with Gravity Leather) (In combination with Leather/Cloth) (In combination with Lounge Leather) (In combination with Punch Leather)	\$250 NC NC NC NC	NC NC NC NC NC	\$250 NC NC NC NC
4BD	Interior surface Piano Black (In combination with Cloth/Leather Cross Check) (In combination with Gravity Leather) (In combination with Leather/Cloth) (In combination with Lounge Leather) (In combination with Punch Leather)	\$250 NC NC NC NC	STD	\$250 NC NC NC NC
4BE	Interior surface English Oak (In combination with Cloth/Leather Cross Check) (In combination with Gravity Leather) (In combination with Leather/Cloth) (In combination with Lounge Leather) (In combination with Punch Leather)	\$250 NC NC NC NC	NA	\$250 NC NC NC NC
4BS	Interior color Hot Chocolate	NC	NC	NC
4BU	Color Line Hot Chocolate (In combination with Cloth/Leather Cross Check) (In combination with Gravity Leather) (In combination with Leather/Cloth) (In combination with Lounge Leather) (In combination with Punch Leather)	\$250 NC NC NC NC	\$250 NC NC NC NC	\$250 NC NC NC NC
4C1	Color Line Carbon Black (In combination with Cloth/Leather Cross Check) (In combination with Gravity Leather) (In combination with Leather/Cloth) (In combination with Lounge Leather) (In combination with Punch Leather) (Included in package)	\$250 NC NC NC NC 7HL	\$250 NC NC NC NC	\$250 NC NC NC NC 7HL
4C2	Color Line Polar Beige (In combination with Cloth/Leather Cross Check)	\$250 NC	\$250 NC	\$250 NC

MINI
2012 Model Year
Suggested Retail Price

Effective June 13, 2011

		Cooper Clubman	John Cooper Works Clubman	Cooper S Clubman
	(In combination with Gravity Leather)	NC	NC	NC
	(In combination with Leather/Cloth)	NC	NC	NC
	(In combination with Lounge Leather)	NC	NC	NC
	(In combination with Punch Leather)	NC	NC	NC
4C3	Color Line Satellite Gray (In combination with Cloth/Leather Cross Check) (In combination with Gravity Leather) (In combination with Leather/Cloth) (In combination with Lounge Leather) (In combination with Punch Leather) (In combination with 7HL)	\$250 NC NC NC NC NC	\$250 NC NC NC NC	\$250 NC NC NC NC NC
4CW	Interior color Polar Beige (Requires T9E1, FTGW or T6GW on indicated models)	NC (req'd)	NC (req'd)	NC (req'd)
4CY	Interior surface Chili Red	NA	NC	NA
4DA	Interior surface Striped Alloy (In combination with Cloth/Leather Cross Check) (In combination with Gravity Leather) (In combination with Leather/Cloth) (In combination with Lounge Leather) (In combination with Punch Leather)	\$250 NC NC NC NC	NA	\$250 NC NC NC NC
4DV	MINI Yours Soda interior surface	\$250	\$250	\$250
4L4	John Cooper Works Black/Anthracite instrument panel (Not in combination with 4BA, 4BU, 4C1, 4C2 or 4C3 on restricted models)	\$1,000 (restr.)	\$1,000 (restr.)	\$1,000 (restr.)
4L5	MINI Yours Black/Satellite Gray instrument panel (Not in combination with 4BA, 4BU, 4C1, 4C2 or 4C3 on restricted models)	\$1,000 (restr.)	\$1,000 (restr.)	\$1,000 (restr.)
4L6	MINI Yours Black/Polar Beige instrument panel	\$1,000	\$1,000	\$1,000
4NA	Interior mirror with compass (Requires 319 and 431 on indicated models)	\$100 (req'd)	\$100 (req'd)	\$100 (req'd)
502	Retractable headlight washers (In combination with ZCW) (Requires 522 on indicated models)	\$100 NC (req'd)	\$100 NC (req'd)	\$100 NC (req'd)
507	Park Distance Control (rear only) (Included in package)	\$500 ZTP	\$500 ZTP	\$500 ZTP
520	Foglights (Included in package)	\$250 7HL, ZSP	STD	STD
521	Rain sensor and auto headlights (Included in package)	\$250 ZPP	\$250 ZPP	\$250 ZPP
522	Xenon headlights (In combination with 7HM) (Included in package)	\$500 NC 7HM	\$500	\$500 NC 7HL, 7HM,ZSP
524	Adaptive light control (Not in combination with 3A2 on restricted models) (Not in combination with 7HL on restricted models)	\$100 (restr.) (restr.)	\$100 (restr.)	\$100 (restr.)
534	Automatic climate control (Included in package)	\$500 7HL, ZPP	\$500 ZPP	\$500 7HL, ZPP
5AA	Rear fog lamp	\$100	\$100	\$100
5DT	Dynamic Traction Control (Included in package)	\$250 ZSP	STD	\$250 ZSP
674	Harman-Kardon sound system (In combination with 7HL) (Included in package)	\$750 \$750 ZTP	\$750 ZTP	\$750 NC ZTP
6FP	MINI Connected (Included in package)	\$1,000 ZTP	\$1,000 ZTP	\$1,000 ZTP
6ND	Bluetooth and USB/iPod adapter	\$500	\$500	\$500
785	White turn-signal lights (In combination with 7L7) (Included in package)	\$100 NC 7HM	\$100 NC	\$100 NC 7HM, ZSP
7L5	MINI Connected with Navigation (In combination with ZTP)	\$1,750 \$750	\$1,750 \$750	\$1,750 \$750
7L7	Adaptive Xenon Headlights (Not in combination with 3A2 or 7HM on restricted models)	\$100 (restr.)	\$100	\$100 (restr.)
927	All-season tires	NC	NA	NC

Colors

	Non-Metallic paint	STD	STD	STD
	Metallic paint (In combination with 3BZ) (In combination with 7HL) (In combination with 7HM) (In combination with B43)	\$500 NC NC NC \$1,000	\$500	\$500 NC NC NC \$1,000

Upholsteries

AT	Cloth (Requires 481 and 4CU on indicated models)	NC (req'd)	NC (req'd)	NC (req'd)
FK	Leather/Cloth (Requires 481 on indicated models)	\$1,000 (req'd)	\$1,000	\$1,000
FT	Cloth/Leather Cross Check (Requires 481 on indicated models)	\$1,000 (req'd)	\$1,000	\$1,000
K9	Leatherette (Requires 481 on indicated models)	NC (req'd)	NC (req'd)	NC (req'd)
T6	Gravity Leather (Requires 481 on indicated models)	\$1,500 (req'd)	\$1,500	\$1,500

MINI
2012 Model Year
Suggested Retail Price

Effective June 13, 2011

		Cooper Clubman	John Cooper Works Clubman	Cooper S Clubman
U.S. Models				
T8	Punch Leather (Requires 481 on indicated models)	\$1,500 (req'd)	\$1,500	\$1,500
T9	Lounge Leather (Requires 481 on indicated models)	\$2,000 (req'd)	\$2,000	\$2,000
TZ	MINI Yours Leather Upholstery	\$2,250	NA	\$2,250

Packages

3BZ	MINI Yours Soda exterior package (Not in combination with ZSP, 7HL or 7HM on restricted models)	\$2,250 (restr.)	NA	\$1,750 (restr.)
7HL	Hampton Package (Not in combination with ZSP, 7HM or 3BZ on restricted models)	\$4,500 (restr.)	NA	\$4,500
7HM	White Silver Edition (Not in combination with ZSP, 7HL or 3BZ on restricted models)	\$2,250 (restr.)	NA	\$1,750 (restr.)
ZCW	Cold Weather Package	\$750	\$750	\$750
ZPP	Premium Package	\$1,750	\$1,750	\$1,750
ZSP	Sport Package 2RE 17" alloy wheels, web spoke (upgrade) 2RW 17" alloy wheels, blk web spoke (upgrade) (Not in combination with 7HL, 7HM or 3BZ on restricted models)	\$1,250 (restr.)	NA	\$1,250 +\$500 +\$500 (restr.)
ZTP	Technology Package 7L5 MINI Connected with Navigation (upgrade)	\$2,000 +\$750	\$2,000 +\$750	\$2,000 +\$750

Note: Package contents not fully represented above. Comprehensive package descriptions available separately.

Other Charges

Destination & Handling	\$700	\$700	\$700
------------------------	-------	-------	-------

All prices and specifications are subject to change without notice. STD - Standard Equipment, NA - Not Available, NC - No Charge Option

* The Dealer's ultimate cost may vary due to incentives, allowances and other programs or payments.

		Cooper Clubman	John Cooper Works Clubman	Cooper S Clubman	Retail Price
3BZ	<p>MINI Yours Soda exterior package</p> <p>2GE 17" alloy wheels, MINI Yours Soda Twin Blade Spoke (17x7.0, 205/45 R17)</p> <p>3A6 MINI Yours Soda Mirror Caps</p> <p>3BA MINI Yours Tattoo Soda</p> <p>3BY MINI Yours Side Scuttles</p> <p>B43 Highclass Gray metallic</p> <p>(Not in combination with ZSP, 7HL or 7HM on restricted models)</p>	x		x	<p>\$2,250</p> <p>\$1,750</p>
		(restr.)		(restr.)	
7HL	<p>Hampton Package</p> <p>2P7 17" alloy wheels, Hampton Twin Spoke (17x7.0, 205/45 R17)</p> <p>345 Chrome line interior</p> <p>346 Chrome-line exterior trim</p> <p>383 Roof and mirror caps in black or 3AF Roof and mirror caps in silver</p> <p>3A2 Black headlight housings</p> <p>3A5 Damson Red Bonnet Stripes</p> <p>423 Floor mats</p> <p>450 Passenger seat height adjustment</p> <p>481 Sport seats</p> <p>493 Storage package</p> <p>4AA Anthracite headliner</p> <p>4C1 Color Line Carbon Black or 4C3 Color Line Satellite Gray</p> <p>4CZ Interior surface Damson Red</p> <p>522 Xenon headlights</p> <p>534 Automatic climate control</p> <p>6FC Radio MINI boost CD</p> <p>B30 Reef Blue metallic or 850 Pepper White paint or A94 Midnight Black metallic or B24 Eclipse Gray metallic</p> <p>T9DX Leather Lounge Damson Red</p>			x	\$4,500
7HL	<p>Hampton Package</p> <p>2P7 17" alloy wheels, Hampton Twin Spoke (17x7.0, 205/45 R17)</p> <p>345 Chrome line interior</p> <p>346 Chrome-line exterior trim</p> <p>3A2 Black headlight housings</p> <p>3A5 Damson Red Bonnet Stripes</p> <p>423 Floor mats</p> <p>450 Passenger seat height adjustment</p> <p>481 Sport seats</p> <p>493 Storage package</p> <p>4AA Anthracite headliner</p> <p>4C1 Color Line Carbon Black or 4C3 Color Line Satellite Gray</p> <p>4CZ Interior surface Damson Red</p> <p>520 Foglights</p> <p>534 Automatic climate control</p> <p>B30 Reef Blue metallic or 850 Pepper White paint or A94 Midnight Black metallic or B24 Eclipse Gray metallic</p> <p>T9DX Leather Lounge Damson Red</p> <p>(Not in combination with ZSP, 7HM or 3BZ on restricted models)</p>	x			\$4,500
		(restr.)			

